

# **Skipton Building Society**

Pillar 3 Disclosures for the year ended 31 December 2012

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# 1.0 Introduction

# 1.1 Background

On 1 January 2007 the Capital Requirements Directive (Basel II) came into force in the UK and the Skipton Building Society Group adopted the capital adequacy rules from 1 January 2008. These rules require building societies and banks to assess the adequacy of their capital resources given the risks they face in order to ensure the continued protection of their investors' deposits. The rules are set out in the Capital Requirements Directive under three pillars:

**Pillar 1** sets out the minimum regulatory capital resources requirement, predominantly comprising credit risk and operational risk.

**Pillar 2** covers management's assessment of the additional capital resources required to cover specific risks faced by the institution that are not covered by the minimum regulatory capital resources requirement set out under Pillar 1. The amount of additional capital requirement is assessed by the Prudential Regulation Authority (PRA) during its Supervisory Review and Evaluation Process (SREP).

**Pillar 3** requires building societies and banks operating under the Basel II framework to disclose quantitative and qualitative information regarding their risk assessment processes and capital resources, and hence their capital adequacy.

# 1.2 Basis and frequency of disclosure

This Pillar 3 report is based upon the Group's Annual Report and Accounts for the year ended 31 December 2012, unless otherwise stated. Subsequent disclosures will be issued on an annual basis as soon as practicable after the publication of the Group's Annual Report and Accounts.

# **1.3 Media and location of publication**

These Pillar 3 disclosures will be published on Skipton Building Society's website (www.skipton.co.uk).

#### 1.4 Verification of disclosure

These disclosures have been reviewed by the Group's Internal Audit Function and Board Risk Committee. There is no requirement for the disclosures to be externally audited; although some of the information within the disclosures also appears in the Group's 2012 Annual Report and Accounts which are externally audited.

# 2.0 Scope of application

For accounting purposes the Society's consolidation group comprises the Society and all of its subsidiaries (i.e. full group consolidation).

For prudential and Pillar 3 reporting purposes consolidation is carried out at the following levels:

- Solo consolidation group
- UK consolidation group

However, the Board controls and manages the risks within the Skipton Group on a full consolidation level so the capital adequacy of the full group has also been disclosed in this Pillar 3 report.

#### Solo consolidation group

At 31 December 2012 the Solo consolidation group comprised of Skipton Building Society, Amber Homeloans Limited (Amber), North Yorkshire Mortgages Limited (NYM), Darrowby No.1 plc and Darrowby No. 2 plc.

# UK consolidation group

At 31 December 2012 the UK consolidation group (UKCG) consisted of the entire Group with the exception of the following entities in accordance with BIPRU 8.5.1:

- Connells Limited and subsidiary companies
- Jade Software Corporation Limited
- Mutual One Limited
- Northwest Investments NZ Limited
- Private Health Partnership group
- Skipton Trustees Limited

One of the subsidiary companies within the full group and the UK consolidation group is Skipton International Limited which is based in Guernsey and regulated by the Guernsey Financial Services Commission.

#### 2.1 Regulatory developments

We continue to monitor forthcoming key regulatory changes including the replacement of Basel II by CRD IV (Basel III) and continue to proactively manage our capital adequacy to ensure we meet the current and emerging regulatory requirements.

The Group will also continue to develop its credit management processes further and apply to the Prudential Regulation Authority (PRA) for permission to use an Internal Ratings Based (IRB) approach for retail credit risk exposures in due course.

# 3.0 Risk management objectives and policies

#### 3.1 Introduction

The Board understands that risks arise naturally as a consequence of decisions taken in order to achieve its business objectives but endeavours, through positive mitigation strategies, to manage these in a manner that optimises returns whilst protecting members' and customers' interests and the Group's long term capital position. To this end, the Board ensures that an effective risk management framework is maintained to identify, prioritise, manage and report on the risks faced by the Group.

#### 3.2 Risk appetite

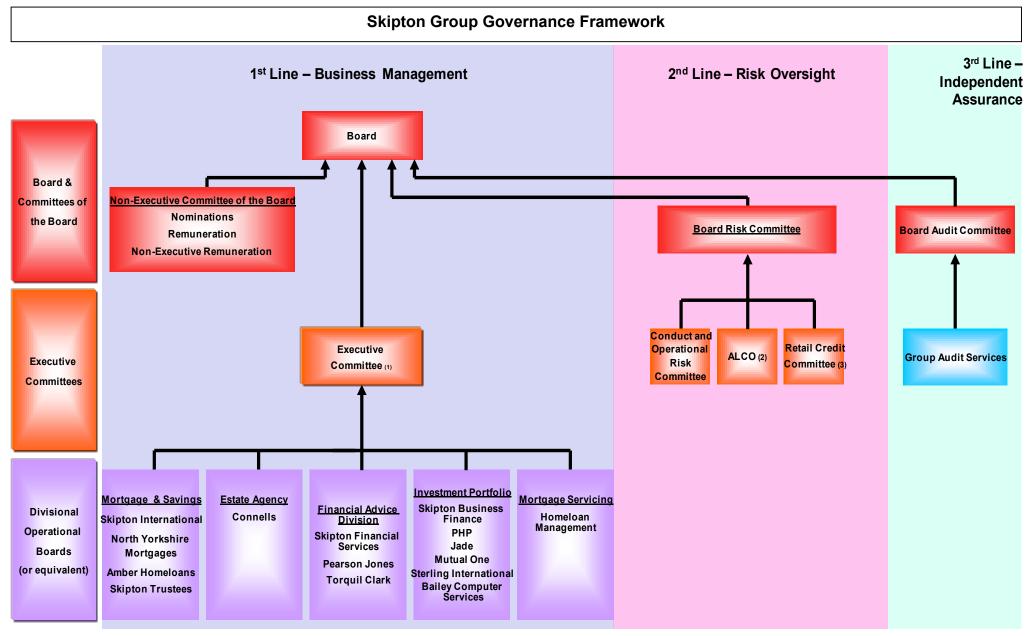
As a mutual organisation the Skipton Board is charged with the protection of member deposits and bases its risk appetite on avoiding strategies or business practices which would threaten member interests.

The Board's risk appetite, inter alia, specifically addresses the maintenance of stakeholders' confidence, profit performance, capital and liquidity adequacy, fair treatment of customers and the operational control framework and is supported by a comprehensive range of metrics used to assess business performance and risk exposure against its risk appetite.

# 3.3 Group risk management framework

Through the Group's risk management framework and governance structure, the Group has a formal mechanism for identifying and addressing risks throughout the business. This framework is designed to deliver the Corporate Plan in line with the Board's overall risk appetite and is based upon the best practice 'three lines of defence' model, as follows:

- **First line** of defence, being line management within the business which, through the implementation of the organisation's risk framework, identifies, assesses and manages risk.
- Second line of defence, comprising independent Risk functions (Conduct, Operational, Credit, Market and Liquidity) and related independent Compliance, Information Security and Insurance functions. These functions challenge, monitor, guide and support the business in managing its risk exposure. The risk framework includes a number of risk committees (Asset and Liability Committee (ALCO), Retail Credit Committee (RCC) and Conduct and Operational Risk Committee (CORC)) which are responsible for setting and monitoring the Group's adherence to policy. The independent Risk functions are represented on each of these risk committees. A Board Risk Committee, headed by a Non-Executive Chairman, is responsible for oversight of the risk management framework and monitoring of the business risk profile against Board approved risk appetites.
- **Third line** of defence, provided by Group Audit Services, is designed to provide independent assurance to the Board (via the Audit Committee) of the adequacy and effectiveness of control systems operating within the first and second lines in identifying and managing risk.



- 1. The Executive Committee receives reports from the Project Prioritisation Approval Group, Products Approval Group, Health, Safety & Security Working Group and Society Operational Risk Committee to assist in the execution of its duties.
- 2. ALCO receives reports from the Group Wholesale Credit Committee and Secured Funding Committee to assist in the execution of its duties
- 3. The Retail Credit Committee receives reports from the Credit Risk Working Group, Credit Risk Modelling Group and Credit Risk Provisions Group to assist in the execution of its duties

The roles and responsibilities of the Board and the risk management committees are set out in the following paragraphs.

#### 3.4 Board

The Board's terms of reference clearly set out its responsibility for the overall stewardship of the Group within the context of the Society's 'Principles of Governance', developed to ensure that:

1. **Governing Body** - The Society is headed by an effective Board which is collectively responsible for the long term success of the Group.

The Board formulates strategy and establishes the Society's risk appetite and balance sheet strategy. It has a proper understanding of, and competence to deal with, the current and emerging issues facing the business of the Group, effectively reviewing and challenging the performance of management and exercising independent judgement.

2. **Management and Oversight -** The Society's management and oversight framework enables the Board to provide strategic guidance, for and effective oversight of, management throughout the Group.

The framework clarifies the respective roles and responsibilities of Directors and Senior Executives in order to facilitate Board and management accountability to both the Society and its members and ensures a balance of authority such that no single individual has unfettered powers. It has clear, risk-based, lines of sight into activities to support challenge and oversight enabling the Board to ensure that assurance is obtained over the integrity of reporting and the adequacy of the control framework and control activities.

3. **Recognise and Manage Risk** - The Board has a comprehensive system of risk oversight, risk management and internal control.

This framework identifies, assesses, manages and monitors risk. It informs Senior Executives and the Board of material changes to the risk profile of the Society or any of its divisions, and monitors and provides assurance over the effectiveness of the control framework and the integrity of reporting.

The Board has established a framework of authorities which maps out the structure of high level delegation below Board level and specifies those issues which remain the responsibility of the Board. The Board also has a general duty to ensure that the Group operates within the Society's rules, relevant laws, rules and guidance issued by relevant regulatory authorities and that proper accounting records and effective systems of internal control are established, maintained, documented and audited.

The Board has agreed a formal schedule of matters which are reserved to it, and has also delegated authority in other matters to a number of Board Committees, as described below. The Board has set clear terms of reference for each of these Committees, and has established an organisational structure with clearly defined and documented delegated authority to Executive management, together with reporting systems for financial results, risk exposure and control assessment.

The Board meets at least 10 times per year and also holds regular strategy review meetings. The Non-Executive Directors also meet, without Executive Directors present, at least once a year.

# 3.5 Executive Committee

The Executive Committee is responsible for ensuring that the Group meets its strategic and operational objectives as defined in the Corporate Plan. Mr Cutter (Group Chief Executive) chairs the Committee which comprises the Executive Directors and other senior executives.

# 3.6 Asset and Liability Committee

The Asset and Liability Committee is primarily responsible for developing and maintaining policies on structural risk management, liquidity, funding and wholesale credit, recommending changes to these policies to the Board Risk Committee, monitoring implementation to ensure that the Group operates within risk limits and that the Society has adequate liquid financial resources to meet its liabilities. Mr Twigg (Group Finance Director) chairs the Committee which comprises the Group Chief Executive, Commercial Director and senior executives from Treasury, Finance and Risk.

# 3.7 Retail Credit Committee

The Retail Credit Committee is primarily responsible for developing and maintaining policies for monitoring and controlling the risks to the Group arising from the credit quality of its retail loan books and other assets, recommending changes to these policies to the Board Risk Committee and monitoring implementation to ensure that the Group operates within risk limits. Mr Cutter (Group Chief Executive) chairs the Committee which comprises the Group Finance Director, Commercial Director and senior executives from Risk and the Group's lending businesses.

# 3.8 Conduct and Operational Risk Committee

The Conduct and Operational Risk Committee is primarily responsible for developing and reviewing the Group's conduct and operational risk management frameworks and monitoring management of the risks arising in these areas. The Committee also recommends changes to the conduct and operational risk appetites and associated policies to the Board Risk Committee. Mr Gibson (Chief Conduct Risk Officer and Secretary) chairs the Committee which comprises senior executives from each of the divisions and the Operational Risk and Compliance teams.

# 3.9 Audit Committee

The Audit Committee, which meets at least four times a year, comprises three Non-Executive Directors, currently:

Ms Cassoni, Non-Executive Director (Committee Chairman) Mr Picken, Non-Executive Director Mr Thompson, Non-Executive Director

In addition, the Chairman, Group Chief Executive, Group Finance Director, Chief Conduct Risk Officer and Secretary, Chief Financial Risk Officer, external audit representatives and the General Manager, Audit Services, regularly attend meetings, by invitation. The Board is satisfied that the composition of the Audit Committee contains a Director with relevant, recent financial experience to provide appropriate challenge to management. Ms Cassoni has held senior finance appointments with a number of large organisations, most recently as Group Finance Director at the John Lewis Group prior to her retirement in 2012.

The responsibilities of the Committee are in line with the provisions of the Financial Reporting Council Guidance on Audit Committees. The Audit Committee's primary responsibilities include:

- monitoring the integrity of the Group's financial statements, any formal announcements relating to the Group's financial performance and significant reporting judgements contained in them;
- monitoring the effectiveness of the external audit process and making recommendations to the Board on the appointment, re-appointment and remuneration of the external auditors;
- ensuring that an appropriate relationship between the Group and the external auditors is maintained, including reviewing non-audit services which can be provided and fees payable to the auditors;
- reviewing the effectiveness of the internal audit function. The Committee is responsible for approving, upon the recommendation of the Group Chief Executive, the appointment and removal of the General Manager, Audit Services; and

• approving the annual Compliance Monitoring Plan and reviewing the results.

The Board has delegated responsibility for reviewing the effectiveness of the Group's internal controls and risk management systems to the Audit Committee.

In 2012, the Committee met seven times in the execution of its responsibilities and, in particular, considered reports on the:

- system of internal controls;
- integrity of financial statements;
- activities of internal and external auditors;
- effectiveness of the internal audit function;
- performance of the external auditor;
- effectiveness of the committee; and
- whistle blowing arrangements.

The Committee also held private discussions with the external auditors.

The minutes of the Audit Committee are distributed to the Board while the Committee Chairman reports verbally to the Board meeting immediately following Committee meetings. A copy of the Audit Committee terms of reference can be obtained from the Secretary, on request.

# 3.10 Board Risk Committee

The Board Risk Committee is responsible for considering and recommending the Group's risk appetite, capital adequacy and treasury management policy to the Board. It is also responsible for ensuring that the Group maintains an effective risk governance structure to ensure that internal and external risks across the Group are identified, reviewed and managed accordingly. The current members of the Committee are:

Mr Hales, Non-Executive Director (Committee Chairman) Mr Cutter, Group Chief Executive Mr East, Non-Executive Director Mr Picken, Non-Executive Director Mr Twigg, Group Finance Director

In addition, the Chairman, the Chief Conduct Risk Officer and Secretary, Chief Financial Risk Officer and General Manager Audit Services, regularly attend meetings by invitation.

In 2012, the Committee met eight times in the execution of its responsibilities and, inter alia, considered the following:

- Quarterly stress and scenario testing reports;
- Conduct and regulatory risk reports;
- Wholesale, commercial and residential Credit Risk reports;
- Treasury, liquidity and contingency funding reports;
- Risk appetites and reverse stress testing analysis;
- Chief Financial Risk Officer's Prudential Risk reports; and
- Chief Conduct Risk Officer's Conduct and Operational Risk reports

#### 3.11 Remuneration Committee

The Remuneration Committee is responsible for reviewing the adequacy and effectiveness of the Society's remuneration policy, considering the risk management implications of the policy and for approving the Directors' Remuneration Report included within the Annual Accounts. The current members of the Committee are:

Mr Hutton, Non-Executive Director (Committee Chairman) Mr East, Non-Executive Director Mr Thompson, Non-Executive Director Further details regarding the remuneration policy are set out in the Directors' Remuneration Report in the 2012 Annual Report and Accounts.

# Code staff

Remuneration disclosures around 'Code Staff' are disclosed separately, in accordance and in compliance with PRA PS10/21, within the Directors' Remuneration Report in the 2012 Annual Report and Accounts.

# 3.12 The Non-Executive Remuneration Committee

The Non-Executive Remuneration Committee is responsible for the review of the fees to be paid to Non-Executive Directors other than the Chairman, in accordance with the Society rules. The current members of the Committee are:

Mr Ellis, Chairman (and also Committee Chairman) Mr Cutter, Group Chief Executive Mr Twigg, Group Finance Director

# 4.0 Capital resources

#### 4.1 Total capital resources

The table below sets out the capital resources of the full group, UK consolidation group and Solo consolidation group as at 31 December 2012.

	2012 Full group <sup>1</sup> £m	2011 Full group1 £m	2012 UK group £m	2011 UK group £m	2012 Solo group £m	2011 Solo group £m
Tier 1						
Reserves	827.7	806.5	760.2	741.4	724.7	693.1
Permanent Interest Bearing Shares	90.0	90.0	90.0	90.0	90.0	90.0
Pension fund deficit adjustment	13.6	13.5	7.8	7.8	7.8	7.8
Unrealised (gains) / losses on available-						
for-sale debt securities	2.3	(6.0)	2.3	(6.0)	4.3	(4.9)
Unrealised losses on cash flow hedges	14.6	19.0	14.6	19.0	14.6	18.9
Total Tier 1 capital before deductions	948.2	923.0	874.9	852.2	841.4	804.9
Deductions from Tier 1 capital:						
Goodwill	(172.8)	(171.1)	(34.7)	(34.7)	-	-
Intangible assets	(23.4)	(25.6)	(10.7)	(11.7)	(1.5)	(2.2)
Material holdings (50%)	-	-	-	-	(33.2)	(33.2)
Total Tier 1 capital after deductions	752.0	726.3	829.5	805.8	806.7	769.5
Tier 2						
Subordinated debt	188.9	197.4	188.9	197.4	188.9	209.9
Collective impairment allowance	11.1	14.9	11.1	14.9	11.1	14.9
Total Tier 2 capital	200.0	212.3	200.0	212.3	200.0	224.8
Deductions from Tier 1 and Tier 2						
capital:						
Investment in subsidiary companies	-	-	(97.7)	(96.5)	(121.3)	(119.0)
Material holdings (50%)	-	-	-	-	(33.2)	(33.2)
Total capital after deductions	952.0	938.6	931.8	921.6	852.2	842.1

# 4.2 Tier 1 capital

Tier 1 capital comprises internally generated capital from retained profits and issued capital in the form of Permanent Interest Bearing Shares (PIBS). For capital purposes, unrealised gains / losses on available-for-sale debt securities and cash flow hedges are removed from reserves in accordance with GENPRU 1.3.36. In addition, an adjustment has been made for pension fund obligations as permitted by GENPRU 1.3.9; see below.

All PIBS are unsecured and rank pari passu with each other. They are deferred shares of the Society and rank behind the claims against the Society of all subordinated note holders, depositors, creditors and investment members of the Society. Further details regarding PIBS are set out in note 30 of the Group's 2012 Annual Report and Accounts. One tranche of PIBS with a par value of £50m has future call dates commencing on 13 April 2017 providing the Society with an opportunity to buy back the shares from investors, the remaining PIBS do not have call dates. Under the PRA rules, PIBS are included in the Group's capital resources in accordance with UK GAAP rather than IFRS.

The regulatory capital rules allow the pension fund deficit, which for accounting purposes is deducted from reserves, to be added back to reserves and instead a deduction is made for the cash that is expected to be paid in addition to the normal contributions over the next five years.

Goodwill and intangible assets are deducted from capital for regulatory purposes.

<sup>&</sup>lt;sup>1</sup> The Group is not required by the PRA to hold a minimum level of capital at a full consolidation level.

# 4.3 Tier 2 capital

Tier 2 capital comprises subordinated debt and collective impairment allowances. Under GENPRU 2.2.46 Tier 2 capital cannot exceed 50% of total Tier 1 capital. As set out in the table on the previous page this requirement is satisfied at all three levels of consolidation.

The subordinated note holders' rights are subordinated to those of the depositors and other creditors. Further details regarding subordinated debt are set out in note 29 of the Group's 2012 Annual Report and Accounts. Under PRA rules, subordinated debt is included in the Group's capital resources in accordance with UK GAAP rather than IFRS. In the last five years to maturity subordinated debt instruments are amortised down to zero on a straight line basis in accordance with GENPRU 2.2.196.

# 4.4 UK and Solo consolidation

At a Solo consolidation level the cost of investment classed as material holdings outside the Solo consolidation group is required to be deducted from capital resources. A material holding represents an investment in a financial institution or credit institution which exceeds 10% of the share capital of the issuer, e.g. the Society's investment in Skipton International Limited. This deduction is split equally between Tier 1 and Tier 2.

At both a UK and a Solo consolidation level the cost of investment in subsidiary companies outside the group is required to be deducted from Tier 1 and Tier 2 capital, to the extent it is not deducted as a material holding, in accordance with the GENPRU 2.2.216.

# 5.0 Capital adequacy

# 5.1 Summary of approach to capital adequacy planning

The Group holds capital to absorb losses which may occur in the economic cycle. The Individual Capital Adequacy Assessment Process (ICAAP) is the means by which the Group ensures:

- it has sufficient levels of capital resources to pursue the corporate objectives as set out in the Group Corporate Plan in light of the risks it faces; and
- it has sufficient capital resources to trade through a variety of scenarios including a severe recession, if necessary by applying appropriate management actions.

In formulating the Group's five year Corporate Plan, the Board considers its overall objectives and evaluates these in light of its agreed risk appetite statement.

Under PRA rules a minimum level of capital (Pillar 1) must be held for credit risk, operational risk and market risk for the Solo and UK consolidation groups. The Group has adopted the standardised approach to calculate the minimum regulatory capital resource requirement for credit risk and operational risk, and market risk has been calculated under the Position Risk Requirement (PRR) approach.

The table below sets out the minimum capital resources requirements (Pillar 1) for the Solo, UK and full consolidation groups, together with their capital adequacy positions as at 31 December 2012.

	2012 Full group <sup>2</sup> £m	2011 Full group <sup>2</sup>	2012 UK group £m	2011 UK group	2012 Solo group £m	2011 Solo group £m
		£m		£m		
Credit Risk (Standardised)	417.4	428.8	410.7	423.1	394.0	407.9
Operational Risk (Standardised)	60.1	54.0	26.0	23.3	7.5	4.2
Market Risk (Foreign Exchange PRR)	0.3	0.6	0.1	-	-	-
Total minimum capital requirement	477.8	483.4	436.8	446.4	401.5	412.1
Total capital resources (section 4)	952.0	938.6	931.8	921.6	852.2	842.1
Excess of own funds over minimum capital requirement						
under Pillar 1	474.2	455.2	495.0	475.2	450.7	430.0
Capital ratio (%)	199.2%	194.2%	213.3%	206.5%	212.2%	204.3%

# 5.2 Capital reporting

The Pillar 1 regulatory capital adequacy of the Solo and UK consolidation groups is reported to the PRA quarterly and bi-annually respectively. Pillar 1 minimum capital adequacy at both a Solo and UK consolidation group level is also reported (actual and forecast) to the Board monthly.

The results of the ICAAP are articulated in a single document which is reviewed and approved by the Board and updated at least annually and more frequently should a significant change in the Group's risk profile occur.

# 5.3 Transferability of capital

In order to ensure the greatest degree of flexibility in the allocation of capital, the Board aims to retain the maximum possible level of capital in the Solo consolidation group and UK consolidation group – the regulated entities. However, this broad principle is subject to a number of regulatory, taxation and commercial considerations which are taken into account before decisions regarding dividend payments from group entities are finalised. The Board considers that there is no current or foreseeable material, practical or legal impediments to the prompt repayment of liabilities among the Society and its subsidiary undertakings.

<sup>&</sup>lt;sup>2</sup> The Group is not required by the PRA to hold a minimum level of capital at a full consolidation group level.

#### 6.0 Minimum capital requirement – Pillar 1

This section sets out the details of each of the Pillar 1 components: credit risk, operational risk, and market risk. Each subsection includes the minimum capital component for the full consolidation group, the UK consolidation group and the Solo consolidation group.

#### 6.1 Credit risk overview

Credit risk is the risk of suffering financial loss should borrowers or counterparties default on their contractual obligations to the Group.

The Group faces this risk from its lending to:

- individual customers (retail mortgages);
- businesses (through past commercial lending and current debt factoring / invoice discounting). The Society ceased new commercial lending in November 2008; and
- wholesale counterparties (including other financial institutions). Credit risk within our treasury
  portfolio assets arises from the investments held by the Group in order to meet liquidity
  requirements and for general business purposes.

The key driver of credit risk remains another slowdown in the UK economy which could lead to higher unemployment, deterioration in household finances and falls in house prices, all of which could increase arrears or/and mortgage losses. Whilst the economic outlook remains uncertain, the Group plans to maintain a cautious approach to new lending.

Wholesale markets remain volatile, particularly within the Eurozone where the uncertainties surrounding the future of countries within the single currency persists and, whilst the Group has some exposure to European entities, we continue to be vigilant and have reduced our lending to counterparties accordingly. The Group has no direct sovereign exposure to Greece, Ireland, Italy, Portugal, Cyprus or Spain.

The controlled management of credit risk is critical to the Group's overall strategy. The Group has therefore embedded a comprehensive and robust risk management framework with clear lines of accountability and oversight as part of its overall governance framework. The Group has effective processes and policies to monitor, control, mitigate and manage credit risk within the Group's risk appetite. The Retail Credit Committee (RCC) provides oversight to the effectiveness of all credit management across the Group and the controls in place ensure lending is within the Board approved credit risk appetite.

The following tables detail the minimum capital requirement for credit risk for the full group, UK consolidation group and Solo consolidation group as at 31 December 2012 broken down by exposure value.

	Exposure value	Capital requirement
Full Group	£m	£m
Corporates – other lending to corporates <sup>3</sup>	30.2	0.9
Retail – debt factoring loans	39.4	2.4
Secured on real estate property <sup>4</sup>	10,050.0	332.7
Past due items <sup>5</sup>	296.9	25.0
Other items	39.6	1.2
Total loans and advances to customers	10,456.1	362.2
Central governments or central banks	1,371.1	-
Multilateral development banks	284.9	-
Financial institutions	516.9	10.8
Securitisation positions – see section 6.1.8	316.6	7.8
Short-term claims on institutions and corporates	41.3	1.5
Total wholesale lending	2,530.8	20.1
Other items – e.g. fixed assets, derivatives, and sundry debtors	517.8	35.1
Total other	517.8	35.1
Total	13,504.7	417.4

	Exposure value	Capital requirement
UK Consolidation Group	£m	£m
Corporates – other lending to corporates	30.2	0.9
Retail – debt factoring loans	39.4	2.4
Secured on real estate property	10,053.5	332.9
Past due items	296.9	25.0
Other items	38.6	1.1
Total loans and advances to customers	10,458.6	362.3
Central governments or central banks	1,371.1	-
Multilateral development banks	284.9	-
Financial institutions	488.4	10.4
Securitisation positions – see section 6.1.8	316.6	7.8
Short term claims on institutions and corporates	41.3	1.5
Total wholesale lending	2,502.3	19.7
Other items – e.g. fixed assets, derivatives, and sundry debtors	438.8	28.7
Total other	438.8	28.7
Total	13,399.7	410.7

 <sup>&</sup>lt;sup>3</sup> Corporates includes £9m of debt factoring loans.
 <sup>4</sup> The full group is less than the UKCG due to consolidation adjustments made to eliminate intra-group trading.
 <sup>5</sup> For capital purposes, past due items in these tables relate to those accounts greater than 90 days in arrears.

	Exposure value	Capital requirement
Solo Consolidation Group	£m	£m
Corporates – other lending to corporates	21.2	0.2
Retail – other	0.2	-
Secured on real estate property	9,470.9	316.1
Past due items	296.5	25.0
Other items	-	-
Total loans and advances to customers	9,788.8	341.3
Central governments or central banks	1,371.1	-
Multilateral development banks	284.9	-
Financial institutions	385.3	7.6
Securitisation positions – see section 6.1.8	316.6	7.8
Short term claims on institutions and corporates	41.3	1.5
Total wholesale lending	2,399.2	16.9
Other items – e.g. fixed assets, derivatives, and	493.5	35.8
sundry debtors		
Total other	493.5	35.8
Total	12,681.5	394.0

# 6.1.1 Credit risk: loans and advances to customers

The Group currently lends in the prime residential UK mortgage market, including buy-to-let, through the Society and via Skipton International in the Channel Islands.

The Group's lending is maintained within the Board's defined Credit Risk Appetite. The Board's Credit Risk Appetite cascades from Board level to operational level and drives action in relation to management of the business and management of capital. We have established comprehensive risk management processes in accordance with the Board's Credit Risk Appetite which defines a number of limits and statements regarding customer and collateral credit quality to which all lending activity must adhere. The Group lends responsibly, taking into account the best interests of customers. All new mortgage lending is secured by first legal charge on residential property in the UK and Channel Islands, and there is currently no appetite for any new lending on a commercial or unsecured basis.

The credit decision process is achieved by automated credit scoring and policy rules within lending policy criteria supporting manual underwriting. All aspects of the credit decision process are subject to regular independent review and development ensuring they support decisions in line with the Board's risk appetite. The Group also has credit exposures through Amber and NYM which comprise residential UK mortgages, including buy-to-let, across prime and non-prime lending markets. In light of deteriorating economic conditions we ceased new lending in these portfolios in March 2008.

The Group's collections and recoveries functions aim to provide a responsive and effective operation for the arrears management process. We seek to engage in early communication with borrowers experiencing difficulty in meeting their repayments, to obtain their commitment to maintaining or re-establishing a regular payment plan. We consider forbearance options on a case by case basis in line with industry guidance and best practice. The impact of any such forbearance is recognised within our provisioning policy. The RCC provides oversight to the effectiveness of retail credit risk management across the Group.

The table below sets out the gross credit risk arising from loans and advances to customers at 31 December 2012.

	Full group 11 / 12 average £m	Full consolidation group £m	UK consolidation group £m	Solo consolidation group £m
Total residential mortgages	9,720.4	9,908.3	9,911.8	9,328.6
Commercial loans	452.7	438.2	438.2	438.2
Other lending:				
Debt factoring loans	45.1	48.2	48.2	-
Other loans	59.9	61.4	60.4	22.0
Gross balances	10,278.1	10,456.1	10,458.6	9,788.8
Impairment provisions	(80.5)	(72.8)	(72.8)	(72.1)
Fair value adjustment	225.6	210.2	210.2	207.9
Total	10,423.2	10,593.5	10,596.0	9,924.6

# Commercial lending

The Society has a commercial loan portfolio which is UK based and, following a reduction in the Group's risk appetite, was closed to new lending in November 2008. We have retained an appropriately skilled team of people to ensure these loans are managed appropriately and their credit performance is actively monitored. We consider forbearance options on a case by case basis in line with industry guidance and best practice. The table below sets out the Skipton Group's commercial loan exposure by industry type at 31 December 2012.

	£m
Leisure and hotel	42.5
Retail	15.7
Nursing / residential homes	22.0
Offices	14.2
Commercial investment and industrial units	321.9
Miscellaneous	21.9
Total	438.2

# 6.1.2 Credit risk: wholesale lending

The Group's wholesale credit risk arises principally from assets held for prudential liquidity and general business purposes. The risk is that counterparties with whom the Group invests fail to repay the capital or interest obligations when they fall due. This element of credit risk is managed by the Treasury function within the limits set by ALCO, with a regular review of credit policies and exposures through the Group Wholesale Credit Committee (a sub-committee of ALCO). The processes for limit allocation and credit assessment are documented within the Treasury Policy.

Netting and collateralisation agreements are used to reduce credit exposure, which are discussed further under section 6.1.7. The table overleaf sets out the liquidity book by industry sector / asset class as at 31 December 2012.

	Full group 11/12 average £m	Full consolidation group £m	UK consolidation group £m	Solo consolidation group £m
Cash in hand and balances	898.6	1,014.8	1,014.7	1,014.7
with the Bank of England				
Cash with banks and	372.1	383.1	354.7	319.3
building societies				
Gilts	233.0	278.7	278.7	278.7
Treasury bills	31.8	23.2	23.2	23.2
Certificates of deposit	234.9	55.1	55.1	-
Fixed rate bonds	326.1	255.8	255.8	255.8
Floating rate notes	374.2	204.5	204.5	192.3
Residential mortgage	275.9	295.2	295.2	295.2
backed securities				
Commercial mortgage	29.9	21.4	21.4	21.4
backed securities				
Total	2,776.5	2,531.8	2,503.3	2,400.6

This table shows that the Group has a suitably varied liquidity portfolio and does not have significant exposures concentrated to one specific asset class outside of Buffer requirements, as per BIPRU 12.7. The table below sets out the maturity of the liquidity book.

	Full consolidation group £m	UK consolidation group £m	Solo consolidation group £m
Loans and advances to credit institutions			
Repayable on demand	330.2	301.8	266.4
In not more than three months	30.0	30.0	30.0
In more than three months but not more	50.0	50.0	50.0
than one year	-	-	-
In more than one year	22.9	22.9	22.9
	383.1	354.7	319.3
Debt securities			
In not more than one year	202.2	202.2	134.9
In more than one year	931.7	931.7	931.7
	1,133.9	1,133.9	1,066.6
Cash in hand and balances with the Bank of England			
Repayable on demand	1,014.8	1,014.7	1,014.7
	1,014.8	1,014.7	1,014.7
Total	2,531.8	2,503.3	2,400.6

		Full consolidation group		UK consolidation group		olidation up
Rating	Exposure £m	Capital £m	Exposure £m	Capital £m	Exposure £m	Capital £m
Aaa	1,931.8	4.4	1,931.8	4.4	1,931.8	4.4
Aa1	26.0	0.4	26.0	0.4	26.0	0.4
Aa2	106.7	1.7	106.4	1.7	96.3	1.5
Aa3	104.1	1.7	103.4	1.7	86.1	1.3
A1	-	-	-	-	-	-
A2	188.9	4.6	166.9	4.2	103.3	2.6
A3	164.5	4.7	159.0	4.7	146.9	4.1
Baa1	2.0	0.1	2.0	0.1	2.0	0.1
Baa2	1.1	0.1	1.1	0.1	1.1	0.1
Baa3	1.8	0.1	1.8	0.1	1.8	0.1
Ba1	1.7	0.1	1.7	0.1	1.7	0.1
Са	2.2	2.2	2.2	2.2	2.2	2.2
Total	2,530.8	20.1	2,502.3	19.7	2,399.2	16.9

The table below sets out the capital held for the liquidity book by credit rating.

The Group's treasury investments are held to provide actual liquidity and 99.6% of these investments are rated A3 or better (as shown above).

The Group's policy is that initial investments in treasury assets must be investment grade or above.

Within the treasury investments portfolio, the Group had no direct sovereign exposure to Greece, Ireland, Italy, Portugal, Cyprus and Spain at 31 December 2012.

The table below sets out the capital held for the liquidity book by geographical region.

		Full consolidation group		UK consolidation group		olidation up
Geographical	Exposure <sup>6</sup>	Capital	Exposure	Capital	Exposure	Capital
region	£m	£m	£m	£m	£m	£m
UK	2,049.9	16.6	2,022.4	16.2	1,954.3	14.3
Rest of Europe	409.5	1.5	409.5	1.5	374.4	0.6
North America	36.0	1.4	36.0	1.4	36.0	1.4
Australasia	35.4	0.6	34.4	0.6	34.5	0.6
Total	2,530.8	20.1	2,502.3	19.7	2,399.2	16.9

To obtain the risk weights and hence calculate the minimum credit risk capital requirement for wholesale lending exposures, the Society uses Moody's and Fitch as External Credit Assessment Institutions (ECAIs).

The Group's preference is to use the long-term rating; however, the short-term rating is used if this is unavailable. For asset-backed securities, the issue rating is used. This process is documented within the Treasury Policy and is supported by Treasury credit procedures.

<sup>&</sup>lt;sup>6</sup> The total exposure balances in the tables above differ to the accounting balances held for liquidity on page 18 as cash in hand is not included in the tables above.

The table below sets out exposure values and risk weightings associated with each credit quality step under the standardised approach.

Central Governments and Central Banks					
Credit quality step	Maturity	Risk weighting	Credit ratings	Exposure values £m	
1	-	0%	Aaa	1,371.1	

Multilateral Development Banks					
Credit quality step	Maturity	Risk weighting	Moody's ratings	Exposure values £m	
1	-	0%	Aaa	284.9	

Financial Institutions					
Credit quality step	Maturity	Risk weighting	Moody's ratings	Exposure values £m	
1	-	20%	Aaa to Aa3	215.8	
2	Residual / original maturity < 3 months	20%	A1 to A3	239.0	
2	Original maturity > 3 months	50%	A1 to A3	101.7	
3	Original maturity > 3 months	50%	Baa1 to Baa3	-	
4	-	100%	Ba1 to Ba3	1.7	
				558.2	

Residential Mortgage Backed Securities						
Credit quality step	Maturity	Risk weighting	Moody's ratings	Exposure values £m		
1	-	20%	Aaa to Aa3	286.6		
2	-	50%	A1 to A3	8.6		
				295.2		

Credit quality step	Maturity	Risk weighting	Moody's ratings	Exposure values £m
1	-	20%	Aaa to Aa3	10.2
2	-	50%	A1 to A3	4.1
3	-	100%	Baa1 to Baa3	4.9
5	-	1250%	B1 and below	2.2
				21.4

Full group total 2,530
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# 6.1.3 Concentration risk

Concentration risk is the risk that the Group suffers losses from being over-exposed to sectoral, geographic, product type or other portfolio concentrations.

Both retail mortgage and commercial lending concentration risk is managed within the risk appetite set by the Board, including specific sectoral, geographic and product type limits. RCC monitors and reports on concentration risk monthly. Exposure limits are monitored and controlled within the operational underwriting area via system driven limits and strong mandate controls. These are independently reviewed by the Policy and Risk Framework team within Credit Risk.

Credit exposures are well diversified geographically at a regional level, are controlled via risk appetite limits and are subject to regular review.

ALCO (under delegated authority from the Board) sets policy limits to manage Treasury credit risk concentrations. Compliance with these limits is monitored daily and formally reported to the Group Wholesale Credit Committee and ALCO monthly.

#### 6.1.4 Impairment

#### Impairment of loans and advances to customers

The Group assesses monthly the trends of balances of those financial assets or groups of financial assets that are impaired, with RCC and the Board receiving trend and emergence analysis relating to each sector of the secured lending portfolio in respect of residential and commercial assets. At each balance sheet date RCC considers the level of provisions and takes into account the effect of expected macroeconomic factors, such as unemployment, interest rates and house prices. In turn these impact on the performing portfolios for the calculation of collective impairment, and the quantum assessed to meet any losses which may arise as a result of ultimate foreclosure. The Audit Committee also considers the adequacy of loan impairment provisions at each balance sheet date.

Individual assessments are made of all residential mortgage loans where objective evidence indicates losses are likely or the property is in possession or where fraud or negligence has been identified. Objective evidence of impairment may include indications that the borrower or group of borrowers are experiencing significant financial difficulty, default or delinquency in interest or principal payments, or the debt being renegotiated to reduce the burden on the borrower. Based upon these assessments an individual loan impairment provision is held against these assets. A similar approach to impairment is taken for commercial loan exposures.

For the purposes of the information set out in this document 'past due' is defined as greater than or equal to one month in arrears, unless otherwise stated.

Where appropriate for customers' needs, the Society applies a policy of forbearance and may grant a concession to borrowers. This may be applied where actual or apparent financial stress of the customer is deemed short term with a potential to be recovered. A concession may involve arrears capitalisation, a reduction in the monthly payment, a conversion to interest only or a mortgage term extension. These strategies are undertaken in order to achieve reduced long term arrears and allow the best outcome for both the customer and the Group by dealing with arrears at an early stage. The customer accounts are monitored to ensure that these strategies remain appropriate.

Capitalisation is only offered where all other forbearance options (transfer to interest only, reduced payment, mortgage extension) have been exhausted and it is thought to be the best option for the customer.

The following table provides further information on the residential loans by types of account renegotiations applied to customers since January 2011. This includes renegotiations regardless of whether or not the customer is experiencing financial difficulty in repaying their loan with the Group. For clarity, this table illustrates all balances, at 31 December 2012, which have had their terms renegotiated in the last two years, regardless of whether the renegotiation is still in place or whether the loan has reverted to its original terms.

				Transfer		
		Arrears Capitali	Reduced	to interest	Term	Total renego-
	Balance	-sation	payment	only	extension	tiations
Residential (Group)	£m	£m	£m	£m	£m	£m
Neither past due nor						
individually impaired	9,415.6	45.6	54.6	75.9	151.6	327.7
Past due but not individually impaired:						
Up to 3 months	67.3	4.9	8.4	8.6	3.9	25.8
3 to 6 months	11.4	0.7	1.2	1.5	0.9	4.3
6 to 9 months	4.6	0.4	0.6	0.4	0.4	1.8
9 to 12 months	1.3	-	0.2	0.3	0.1	0.6
Over 12 months	2.0	-	-	0.5	0.1	0.6
	9,502.2	51.6	65.0	87.2	157.0	360.8
Individually impaired	384.8	16.6	20.9	18.5	6.6	62.6
Possessions	21.3	1.3	1.0	0.6	0.1	3.0
	9,908.3	69.5	86.9	106.3	163.7	426.4
Collective impairment	(9.8)	-	(1.0)	(0.3)	(0.1)	(1.4)
Individual impairment	(37.8)	(1.1)	(2.4)	(2.6)	(1.1)	(7.2)
	9,860.7	68.4	83.5	103.4	162.5	417.8

The Society applies a similar policy for its commercial loan book and the table below provides further information on the commercial loans by types of account renegotiations applied to our customers since January 2011. This includes renegotiations regardless of whether or not our customer is experiencing financial difficulty in repaying their loan with the Group. For clarity, this table illustrates all balances at 31 December 2012 which have had their terms renegotiated in the last two years, regardless of whether the renegotiation is still in place or whether the loan has reverted to its original terms.

	Balance	Arrears Capitalisation	Transfer to interest only	Total renegotiations
Commercial (Group)	£m	£m	£m	£m
Neither past due nor individually impaired	425.5	1.9	19.2	21.1
Past due but not individually impaired:				
Up to 3 months	6.0	-	4.0	4.0
3 to 6 months	3.5	-	3.4	3.4
6 to 9 months	-	-	-	-
9 to 12 months	-	-	-	-
Over 12 months	-	-	-	-
	435.0	1.9	26.6	28.5
Individually impaired	3.2	-	2.0	2.0
	438.2	1.9	28.6	30.5
Collective impairment	(1.3)	-	(0.1)	(0.1)
Individual impairment	(3.7)	-	(1.5)	(1.5)
	433.2	1.9	27.0	28.9

Where forbearance has been applied this is assessed to determine whether it is a potential indicator of impairment. This is then taken account of within the loan impairment provisions made by the Group.

The table below provides further information on residential loans and advances by payment due status across each level of consolidation.

Residential	Full consolidation group £m	2012 UK consolidation group £m	Solo consolidation group £m
Neither past due nor individually impaired	9,415.6	9,419.1	8,838.9
Past due but not individually impaired: Up to 3 months 3 to 6 months	67.3 11.4	67.3 11.4	64.5 11.2
6 to 9 months 9 to 12 months Over 12 months	4.6 1.3 2.0	4.6 1.3 2.0	4.6 1.3 2.0
Total	9,502.2	9,505.7	8,922.5
Individually impaired Possessions	384.8 21.3	384.8 21.3	384.8 21.3
Total	9,908.3	9,911.8	9,328.6

The overall exposure is greater at a UK consolidation group level than a full group level due to consolidation adjustments made to eliminate intra-group trading.

The table below provides further information on commercial loans and advances by payment due status.

Full consolidation group, UK consolidation and Solo group	2012 £m
Neither past due nor individually impaired	425.5
Past due but not individually impaired:	
Up to 3 months	6.0
3 to 6 months	3.5
6 to 9 months	-
9 to 12 months	-
Over 12 months	-
Total	435.0
Individually impaired	3.2
Possessions	-
Total	438.2

The table below sets out the impairment losses on loans and advances for the full group and UK consolidation group for the year ended 31 December 2012.

Full group and UK consolidation group	Loans fully secured on residential property	Loans fully secured on land	Other Ioans	Total
	£m	£m	£m	£m
At 1 January 2012				
Individual impairment	40.0	5.0	04.0	70.0
Collective impairment	46.3	5.2	21.8	73.3
	13.3	1.5	-	14.8
	59.6	6.7	21.8	88.1
Amounts written off during the year				
Individual impairment	(21.4)	(4.6)	(1.6)	(27.6)
	(21.4)	(4.6)	(1.6)	(27.6)
Income Statement	(21.4)	(4.0)	(1.0)	(27.0)
Impairment losses on loans and advances				
Individual impairment	13.2	3.1	-	16.3
Collective impairment	(3.5)	(0.2)	-	(3.7)
	9.7	2.9	-	12.6
Adjustment to impairment losses on loans and				
advances resulting from recoveries during the y	rear			
Individual impairment	(0.3)	-	-	(0.3)
Charge for the year	9.4	2.9	-	12.3
·				
At 31 December 2012				
Individual impairment	37.8	3.7	20.2	61.7
Collective impairment	9.8	1.3	-	11.1
	47.6	5.0	20.2	72.8

The Group's impairment charge on loans and advances decreased year-on-year to  $\pounds$ 12.3m (2011:  $\pounds$ 30.0m) and is broken down as follows:

	2012 £m	2011 £m
Residential (Society)	7.1	3.3
Residential (Amber and NYM)	2.3	14.3
Commercial and other loans	2.9	12.4
Total	12.3	30.0

The Society prime residential mortgage book continues to perform well with the increase in the loan impairment charge being reflective of the on-going increase in the size of the mortgage book and a continued prudent approach to provisioning. Within our specialist Amber and NYM portfolios arrears levels have reduced during 2012 which, coupled with the continuing run-off of these books, has led to a lower loan impairment charge for the year. The impairment charge for commercial and other loans is lower than 2011 reflecting continuing low levels of defaults during 2012, also 2011 included a one-off £8.0m charge against a single exposure.

The loan books in our Guernsey based subsidiary, Skipton International, and our debt factoring business, Skipton Business Finance, remain of high quality and the charge for impairment losses

on these loans remains low at £0.2m (2011: £0.5m) for the year. Skipton International and Skipton Business Finance are the only lending entities that sit outside the Solo consolidation Group. The overall impairment at a Solo consolidation level for the year ended 31 December 2012 was therefore only £0.2m lower than the full group and UK consolidation group which are set out in the table on page 24.

#### Impairment of treasury assets

The table below sets out the Treasury asset loan impairment position for the Skipton Group for the year ended 31 December 2012 which is the same for all levels of consolidation. The table highlights an additional £4m impairment which was taken during the year in respect of a legacy exposure to a UK Commercial Mortgage Backed Security (CMBS).

Full consolidation group, UK consolidation and Solo group	£m
At 1 January 2012	
Individual impairment	0.8
Amounts written off during the year	
Individual impairment	-
Income Statement	
Impairment losses on treasury assets	
Individual impairment	4.0
Adjustment to impairment losses on loans and	
advances resulting from recoveries during the year	
Individual impairment	-
Charge for the year	4.0
At 31 December 2012	
Individual impairment	4.8
	4.8

#### 6.1.5 Residential and Commercial Credit risk mitigation

The Group has available to it a variety of methods and techniques to reduce the credit risk of its lending predicated on a principle of forbearance where borrowers are experiencing periods of difficulties in servicing their loans. The Group employs staff with considerable experience in individually assessing borrowers' financial capability and to assist borrowers accordingly where it is practical and results in fair outcomes for the customers concerned. This may include advising them of interim arrangements open to them to assist in periods of difficulty or recommending external resources that could be accessed including relevant debt counselling services.

#### Residential mortgages

Typically residential lending secured against a property is only permitted if the property is insured for normal property damage perils. Borrowers may also seek to protect against loss of earnings as a result of sickness and unemployment by purchasing an optional mortgage payment protection policy.

The ultimate source of collateral and final recourse for credit risk mitigation remains the borrower's property in the event of a borrower defaulting on their loan. The extent of mitigation is predetermined by the original and current loan-to-value (LTV) assessed by either a valuation conducted by a suitably qualified professional firm or, in instances of lower LTV lending, by employing an Automatic Valuation Model which is subject to conditions and key assumptions agreed ultimately by RCC and set within the lending criteria.

#### Commercial mortgages

The commercial property is the primary source of collateral utilised for credit risk mitigation and in all instances is secured by way of first legal charge over the freehold or long leasehold property. The primary security may be supplemented, depending on the nature and amount of the loan and

the security offered, by other forms of security deemed appropriate and considered on a case by case basis. The forms of additional security could comprise legal undertakings, mortgage debentures, equitable charges and personal guarantees or as sanctioned by the Commercial Underwriting team who are suitably experienced to make these determinations. The Group ceased originations of new commercial lending during 2008 but will consider alterations to present commercial borrowings on a case by case basis.

For all commercial securities, valuations were undertaken prior to inception of the loan by suitably qualified professionals with relevant expertise in commercial properties. The Group may seek subsequent valuations as it is deemed appropriate. The legal documentation is performed by reference to selected solicitors acting for the Group and appointed to ensure that the covenants are robust and enforceable in addition to the validity of any additional security afforded or required as a condition of our loan.

For a commercial security the requirement for insurance is considered. Such insurance must be taken out and maintained for the duration of the loan in relation to normal property damage perils and must protect against insurable events. Other specialist insurance risk coverage may be requested at the discretion of the Group on a case by case basis.

# 6.1.6 Wholesale counterparty credit risk mitigation

Collateral held as security for wholesale assets is determined by the nature of the instrument. Loans, debt securities and treasury bills are generally unsecured with the exception of securitisation positions which are secured by pools of financial assets.

For repurchase agreements, the Global Master Repurchase Agreement (GMRA) document is utilised to mitigate credit risk. Valuations are agreed with the relevant counterparties and collateral is then exchanged in order to bring the credit exposure within agreed tolerances.

Derivative counterparty credit risk mitigation is discussed under the following section.

# 6.1.7 Derivative counterparty credit risk mitigation

The Group uses derivative instruments (interest rate, foreign currency and equity) to hedge its exposure to market risk. Derivatives are only used to limit the extent to which the Group will be affected by changes in interest rates, foreign exchange rates or other indices which affect fair values or cash flows. Derivatives are therefore used exclusively by the Group in accordance with the Building Societies Act 1986 to hedge risk exposures only and are not used for trading or speculative purposes. The principal derivatives used by the Group are interest rate exchange contracts, commonly known as interest rate swaps, interest rate options and foreign exchange contracts.

A credit exposure could arise in respect of derivative contracts entered into by the Group if the counterparty was unable to fulfil its contractual obligations. The Group addresses this risk by using legal documentation for counterparty derivative transactions that grants legal rights of set-off for those transactions. Accordingly the credit risk associated with such contracts is reduced to the extent that negative mark to market valuations on derivatives will offset positive mark to market values on derivatives, subject to a minimum exposure of zero.

International Swaps and Derivatives Association (ISDA) documentation confers the ability to use designated cash collateral to set against derivative credit exposures in the event of counterparty default. Frequent (at least weekly) rebalancing of the collateral reduces the potential increase in future credit exposure. For such collateralised exposures, the posting of collateral reduces the impact of the current market value to the difference between the market value of the sensitivities and the value of the collateral. The difference is limited by the operational use of 'thresholds' and 'minimum transfer amounts' which set criteria to avoid the movement of small amounts of collateral.

The Group measures derivative counterparty credit exposure values using the counterparty credit risk mark to market method. This exposure value is derived for each counterparty by adding the net market value of the derivatives (replacement cost) to the derivatives' potential credit exposure,

which is calculated by applying a multiple based on the derivative's residual maturity to the notional value of the derivative.

The exposure value on derivative counterparty credit risk exposures at 31 December 2012 was:

Exposure to Derivative Counterparty Credit Risk	Full consolidation group £m	UK consolidation group £m	Solo consolidation group £m
Interest rate contracts	189.7	189.7	192.7
Foreign exchange contracts	7.5	7.5	7.5
Other contracts	44.6	44.6	44.6
Gross positive fair value of contracts	241.8	241.8	244.8
Netting benefits	(143.8)	(143.8)	(142.2)
Netted current credit exposure	98.0	98.0	102.6
Collateral held	(30.6)	(30.6)	(32.2)
Net derivative credit exposure	67.4	67.4	70.4

The net exposure value to derivatives at 31 December 2012 was £67.4m for both full and UK consolidation group, and £70.4m for the Solo group.

As at 31 December 2012, the external counterparties with whom the Group held derivative instruments had Moody's or equivalent credit ratings ranging from Aaa to Baa1.

If the Society is downgraded, there would be no material impact on the collateral required. Wrongway risk may occur when an exposure to a counterparty is adversely correlated with the credit quality of the counterparty. The Society has no exposure.

The Group does not currently use credit derivatives for risk mitigation.

# 6.1.8 Securitisation

The Group has securitised certain residential mortgage loans by the transfer of the loans to two special purpose vehicles (SPVs) named Darrowby No. 1 plc and Darrowby No. 2 plc, which constituted wholesale funding of £671m at the end of 2012. Our securitisation capability allows the Group to access this source of funding and provides another option for wholesale funding in the future. The SPVs are fully consolidated into the Group's 2012 Annual Report and Accounts.

The Group also has exposure to its investment in Mortgage Backed Securities (see section 6.1.2).

# 6.2 Conduct and operational risk

Conduct risk is the risk of delivering poor or inappropriate outcomes for customers while, operational risk is the risk of financial loss or reputational damage arising from inadequate or failed internal processes or systems, human error or external events.

# 6.2.1 Conduct risk

As a business with a retail franchise in Financial Services the management of Conduct risk is key to the ongoing success of the Group. Central to managing this risk is maintenance of a robust product governance framework to ensure that we develop and market products and services designed to meet the needs of our target market, strong control over the provision of advice and efficient administration services.

As well as the core business providing advice on mortgages and general insurance the Society has a large Estate Agency business within the Group, also providing advice on mortgages and general insurance and a Financial Advice division consisting of three advisory firms specialising in Pensions and Investments advice. Alert to the loss of customer trust experienced by Financial Services firms as a result of misselling scandals the Group continues to invest and develop its conduct risk management processes and oversight arrangements.

# 6.2.2 Operational risk

With its diverse business model and an ever more competitive operating environment, the Board acknowledges that the Group is exposed to increased levels of operational risk, for example in terms of systems capability and staff competencies. The financial services sector also faces growing levels of fraud and financial crime, particularly in relation to e-distribution channels, which require increasingly sophisticated controls.

The Society has adopted the standardised approach to operational risk, compliant with the requirements of BIPRU 6, and has defined operational risk as "the risk of loss arising from inadequate or failed internal processes, people or systems or from external events". This definition includes legal, financial (the risk of loss arising from poor financial control) and reputational risk.

#### 6.2.3 Conduct and operational risk framework

The role of the Conduct and Operational Risk Committee (CORC) is to ensure that an appropriate framework is in place to manage, control and mitigate the risks that could impact the ability of the Group to meet its business objectives and serve our customers whilst protecting its reputation. The Committee also monitors whether group businesses are operating within the Board approved Conduct and Operational risk appetites.

Through the Conduct and Operational risk management framework, the Board ensures the management and oversight of the key risk exposures facing the Group in the following risk categories:

- Business Continuity
- Change
- Conduct
- Financial Management and Management Information
- Fraud
- Information Security

- Information Technology
- Legal and Regulatory
- People
- Premises
- Process
- Third Party Relationships

The Group's Conduct and Operational risk management framework sets out the strategy for identifying, assessing and managing such risks. Senior management are responsible for understanding the nature and extent of the impact on each business area and for embedding appropriate controls to mitigate those risks. The framework is updated periodically to take account of changes in business profile, new product development, and the external operating environment. CORC provides oversight and assesses the Group's exposure to conduct and operational risks based on both quantitative and qualitative considerations. The crystallisation of risks is captured through the recording and analysis of customer outcomes and operational losses (and near misses) which is used to identify any potential systemic weaknesses in operating processes.

Given the nature of the regulated sectors in which the Group operates another key conduct and operational risk is the potential failure to maintain ongoing compliance with relevant external regulation across the Group. Each of the regulated businesses has an established Compliance team which both monitors compliance with existing legislation and considers the impact of new requirements. Oversight is provided by the Society's Compliance function which ensures best practice is adhered to and shared across the Group as appropriate.

With the establishment of the Financial Conduct Authority (FCA), we will be working closely with the new Regulator to ensure that we fully understand its expectations and comply positively with all requirements.

# 6.2.4 Minimum capital resources requirement for operational risk (Pillar 1)

Through its adoption of the standardised approach to operational risk management, the Society calculates its Pillar 1 capital requirement for operational risk, based upon the sum of the average of three years' net income, segmented by business line and multiplied by the published regulatory risk factors known as 'beta factors'.

As at 31 December 2012 this approach resulted in the Pillar 1 minimum capital requirements as follows:

	Full	UK	Solo
	consolidation	consolidation	consolidation
	group	group	group
Pillar 1	£m	£m	£m
Operational risk capital requirement	60.1	26.0	7.5

#### 6.3 Market risk

Market risk is the risk that the value of, or income arising from, the Group's assets and liabilities changes as a result of changes in market prices, the principal elements being interest rate risk; foreign currency risk; and equity risk. The Society is not impacted by commodity price risk. Market risk arises only in the banking book (apart from the Group's defined benefit pension schemes which is managed by the Trustees of the schemes – see section 7.5) as the Group does not have a trading book.

The Society's Treasury function is responsible for managing the Group's exposure to all aspects of market risk in the banking book within the operational limits set out in the Group's treasury policy. The Market and Liquidity Risk function (second line of defence) monitor the interest rate exposure of the Group, through a variety of interest rate risk metrics e.g. static earnings at risk, historical value at risk, etc.

ALCO approves the Group's treasury policy and receives regular information on all relevant aspects of market risk exposure, including the continuing effectiveness of hedges. Currency risk is included in the Society's Pillar 1 capital requirement calculations; other market risks are considered under Pillar 2 capital requirements.

# 6.3.1 Currency risk

Currency risk is the risk of loss because of changes in foreign exchange rates.

Throughout the year, the Group had no material direct exposure to foreign currency exchange fluctuations. The Group's currency risk appetite is low and any issuance denominated in foreign currency is immediately swapped into Sterling.

The Group's exposure to foreign exchange risk is calculated in accordance with BIPRU 7.5, representing 8% of the net sterling equivalent of the foreign currency assets and liabilities. As at 31 December 2012, the foreign currency risk capital requirement was as follows:

	Full	UK	Solo
	consolidation	consolidation	consolidation
	group	group	group
Pillar 1	£m	£m	£m
Foreign exchange risk capital requirement	0.3	0.1	-

# 7.0 Other risks faced by the business

This section sets out the other risks faced by the business above and beyond the Pillar 1 risks set out in section 6 above.

# 7.1 Business risk

Business risk is the risk of changes in the environment in which the Group operates or the occurrence of events which damage the franchise or operating economics of the Group's businesses. The Group addresses these risks within its Corporate Plan which is approved by the Board and the Board is regularly provided with updates on the Group's key strategies and plans to ensure progress is consistent with the Group's risk appetite.

If the Group does not deliver its plans as anticipated, its earnings could grow more slowly or decline. In addition, potential sources of business risk include revenue volatility due to factors such as macroeconomic conditions, inflexible cost structures, uncompetitive products or pricing and structural inefficiencies.

# 7.2 Liquidity risk

Liquidity risk is the risk that the Group is unable to meet its current and future financial obligations as they fall due, or is only able to do so at excessive cost. The Group has, therefore, developed comprehensive funding and liquidity policies to ensure that it maintains sufficient liquid assets to be able to meet all financial obligations and maintain public confidence.

The Society's Treasury function is responsible for the day-to-day management of the Group's liquidity and wholesale funding. The Board sets limits over the level, composition and maturity of liquidity and deposit funding balances, reviewing these at least annually. Compliance with these limits is monitored daily by Finance and Risk personnel (i.e. independent of Treasury) and additionally, a series of liquidity stress tests are performed weekly by Risk and formally reported to ALCO and the Board to ensure that the Group maintains adequate liquidity for business purposes even under stressed conditions.

The Group's liquidity and funding policies have been fundamentally reviewed and enhanced in line with the PRA's liquidity regime *PRA Policy Statement 09/16 'Strengthening Liquidity Standards'* and, since June 2010, the Group has reported its liquidity position against Individual Liquidity Guidance (ILG) provided by the PRA for regulatory purposes. The Group continues to exceed both the ILG requirement and satisfy its own internal liquidity risk appetite. Liquidity stress testing is carried out against a number of scenarios including those prescribed by the PRA, considering a wide range of liquidity and economic factors. Early warning indicators are regularly assessed by a variety of functions across the Society to pre-empt potential outflows.

The Group continued to actively manage its funding profile during the year and following the repayment of £650m of medium term debt sourced under the Government Guarantee Scheme, the Group completed its second securitisation transaction raising £475m of funds through its securitisation vehicle Darrowby No. 2 plc. Since the year end, the Group has begun to access the Funding for Lending Scheme with the Bank of England. The Group's main source of funding is retail deposits which accounted for 83.1% (2011: 80.2%) of our total funding.

We have also maintained the quality of the Group's liquidity portfolio by focussing on high quality UK Government issued debt and, at 31 December 2012, the proportion of our treasury assets rated A3 or above was 99.6% (2011: 98.1%). We continue to maintain a close watching brief on the money markets and hold prudent levels of liquidity.

# 7.3 Interest rate risk

Interest rate risk is the risk of loss arising from adverse movements in market interest rates. Interest rate risk arises from the mortgage, savings and other financial products that the Group offers. This risk is managed through the use of appropriate financial instruments, including derivatives, with established risk limits, reporting lines, mandates and other control procedures.

Other interest rate risk exposures, such as basis risk (the risk of loss arising from changes in the relationship between interest rates which have similar but not identical characteristics, for example, LIBOR and Bank of England Base Rate) are also monitored closely and regularly reported to ALCO. This risk is managed where appropriate, through the use of derivatives, with established risk limits and other control procedures.

Derivatives are only used to limit the extent to which the Group will be affected by changes in interest rates, foreign exchange rates or other indices which affect fair values or cash flows. Derivatives are therefore used exclusively to hedge risk exposures. The principal derivatives used by the Group are interest rate exchange contracts, commonly known as interest rate swaps, interest rate options and foreign exchange contracts.

The Group's forecasts and plans take account of the risk of interest rate changes and are prepared and stressed accordingly, in line with PRA guidance.

The Group uses a number of different metrics to monitor interest rate risk and details of these are set out below.

#### Repricing Gap Analysis

To assess the Pillar 2 capital requirement for interest rate risk, the Group determines the effect on the Group's asset and liability gap positions of a 2% parallel shift in interest rates for all maturities. Results are compared to Board and Operational limits weekly and formally reported to ALCO and the Board monthly.

An analysis of repricing dates is performed to ensure that excessive net assets or liabilities repricing within a given time period is avoided. Key assumptions used in the repricing gap analysis include that net free Reserves are assumed to re-price proportionately across repricing bands (up to six years); that small amounts of mortgage loan prepayments will occur; and that fixed assets and other liabilities are classified as having 'non-specific' repricing.

#### Earnings-at-Risk and Market Value Sensitivity

Other interest rate risk metrics employed by the Group incorporate earnings-at-risk and market value methodologies, which calculate interest rate risk exposure positions, based on 250 historical data observations going back over approximately the last seven years. All of these approaches employ 95% confidence intervals and are multi-currency. These advanced interest rate risk measurement exposures, which are compared to Board and Operational limits weekly and formally reported to ALCO and the Board monthly, are used to guide interest rate risk management decisions.

Although these measures provide valuable insights to the market risk to which the Group is exposed, they need to be viewed in the context of the following limitations:

- Historical data is not necessarily a good guide to future events;
- The use of 95% confidence levels, by definition, does not take account of changes that may occur beyond this level of confidence and therefore may not fully take into account extreme events;
- Exposures are calculated on static Statement of Financial Position positions and therefore future changes in the structure of the Statement of Financial Position are ignored.

#### Balance Sheet Structure Analysis

Further interest rate risk exposures, such as basis risk (the risk of loss arising from changes in the relationship between interest rates which have similar but not identical characteristics, for example, LIBOR and Bank of England Base Rate) are also monitored closely and regularly reported to ALCO. This risk is managed where appropriate, through the use of derivatives, with established risk limits and other control procedures.

The interest rate exposures during 2012 were as follows:

	As at 31 December			
	£m	Average £m	High £m	Low £m
Static Earnings-at-risk	1.4	1.5	3.3	-
Historical Value-at-risk	5.5	5.7	7.4	3.8
2% Parallel interest rate shift	2.8	2.8	14.0	_*

\* As at 31 December 2012, a 2% parallel interest rate shift up or down would result in a small profit for the Group therefore the net loss exposure is nil.

#### 7.4 Equity risk

This is the risk of loss due to movements in equity markets. The Group offers savings products where the return to the customer is linked to the performance of equity markets and hedges this risk through the use of derivative contracts.

As at 31 December 2012 the Group had £280m of equity related savings balances which were appropriately hedged. The Group's exposure to equity risk, net of hedging, is immaterial.

#### 7.5 Pension obligation risk

The Group has funding obligations for five defined benefit schemes which are all now closed to new entrants and to future accrual of benefit. Pension risk is the risk that the value of the schemes' assets, together with ongoing contributions, will be insufficient to cover their obligations over time. The return on assets, which includes equities and bonds, will vary with movements in equity prices and interest rates. The projection of the schemes' obligations includes estimates of mortality, inflation and future salary increases, the actual outturn of which may differ from the estimates. The schemes are also exposed to possible changes in pension's legislation.

The following controls are in place to limit the Group's exposure to pension obligation risk:

- senior management and the scheme trustees receive professional advice from separate actuarial advisers regarding the management of the pension scheme obligations on a regular basis;
- the pension trustees meet every quarter to monitor and make, in consultation with the principal employer, investment decisions with regard to the assets within the five schemes; and
- the pension obligation position is updated every quarter and reported to the Board and the pension scheme trustees.

The Group also performs stress testing on the pension scheme liabilities and assets as part of its capital planning methodologies articulated in the Individual Capital Adequacy Assessment Process (ICAAP). Note 35 of the 2012 Report and Accounts sets out details of the Group's pension obligations.

# 7.6 Reputational risk

Reputational risk is the risk to earnings, liquidity or capital arising from negative market or public opinion. Management has considered how this might arise and what the impact could be. The consequences would adversely impact the future prospects of the Group and could expose the Group to litigation and financial loss. Reputational risk is inherent across the Group. Senior Management manage this risk in the following ways:

- by maintaining and investing in its control structures;
- a continued focus on customer outcomes;
- promoting the Society's reputation through Marketing and external communications; and
- through the risk management framework which has reputational risk as a key consideration.

# 7.7 Insurance risk

Insurance risk is the risk that the Group's insurers will be unable to pay in the event of a legitimate claim being made. This risk is controlled by ensuring that all the Group's insurers have a suitable credit rating as assessed and recommended by our professional advisers.

Insurance risk also relates to the risk that insurance contracts written by a firm are not adequately covered. The Group is not exposed to this risk as it does not write insurance contracts. Any risk relating to mis-selling of a third party's insurance contracts e.g. general insurance or life sales, is captured under operational risk.

# 7.8 Investment risk

Investment risk is the risk that a fall in the carrying value of the Group's businesses may result in the Society losing the capital that it has invested in the subsidiary companies.

Investment risk is monitored and managed by the Skipton Group via a series of controls, including:

- Monthly review of subsidiary performance by the Board;
- Senior Group Executives act as non-executive directors of subsidiary companies and therefore attend the Operational Board's of each business;
- The bi-annual assessment of the carrying value of subsidiary investments is reported to the Board; and
- Initial and future investment in subsidiary companies must be approved by the Executive Committee and / or the Board in accordance with documented mandates.

#### 7.9 Taxation risk

Taxation risk is the risk associated with changes in tax law or in the interpretation of tax law. It also includes the risk of changes in tax rates and the risk of failure to comply with procedures required by tax authorities. Failure to manage tax risks could lead to an additional tax charge. It could also lead to reputational damage or financial penalties. The Group has effective, well-documented and controlled processes in place to ensure compliance with tax disclosure and filing obligations and employs its own tax professionals who take appropriate advice from reputable professional firms when necessary.

The Group takes a responsible approach to the management, governance and oversight of its tax affairs which is documented in a Tax Policy approved by the Board which requires tax risks to be reviewed and assessed as part of the Group's formal governance processes. The Group has adopted the Code of Practice on Taxation for Banks, which requires banks to have proper governance around tax, integrated into business decision making, to establish an appropriate working relationship with HMRC and to undertake tax planning only to support business operations and not to achieve unintended tax advantages. The Group will continue to be co-operative and transparent in its dealings with the tax authorities and has embedded the terms of the Code into its Tax Policy.

# 7.10 Regulatory risk

Regulatory risk is the risk that the Group does not adhere to the changing regulatory environment in which it operates. Key changes on the horizon include the implementation of those recommendations made by the Independent Commission on Banking reforms which the Government chooses to bring into law, the replacement of Basel II by CRD IV (Basel III) and the impact upon our capital base, the practical impact of the Retail Distribution Review and the Mortgage Market Review. The Group has allocated resource to ensure continued compliance in these and other areas and we believe we are well placed to meet the new requirements.

# 7.11 Credit rating downgrade

A decline in the Society's credit rating could result in it becoming slightly more difficult to secure wholesale funding and at a higher cost. In addition, in the short term it is likely that the Group would also have to slightly increase its level of retail funding. Whilst the Group's strong retail franchise would enable this, such funding would be expected to come at a higher cost to the Group. The impact that a credit rating downgrade would have on liquidity is included in the weekly stress testing carried out by the Market and Liquidity Risk function, and is reported to ALCO and the Board on a monthly basis.